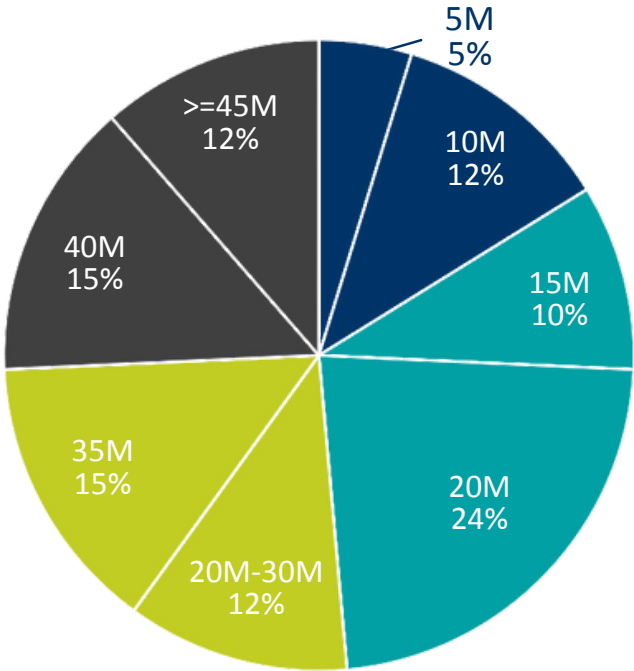


# BROKERING PUBLIC D&O LIABILITY

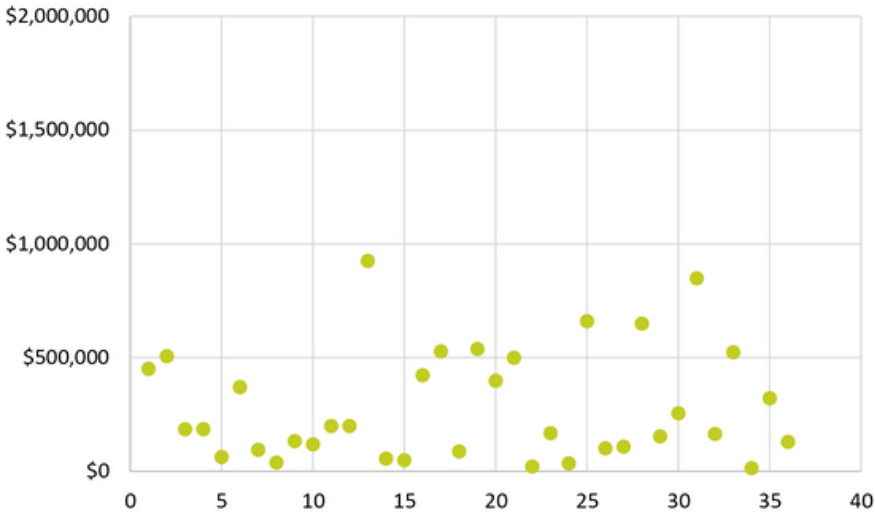
## FOUR STEPS TO ENSURE THE BEST RESULT

### 1 ACCESS OBJECTIVE PEER LIMIT BENCHMARKING DATA:

We recommend the 2023 NASDAQ D&O Benchmarking Report. To access this report or learn more about the data provided, visit: the [2023 D&O Benchmarking Report – Insider Insights](#).



**MARKET CAP RANGE**  
**\$250M to \$500M**  
 Average Total Limits: \$25,609,756  
 Median Total Limits: \$20,000,000  
 Average Retention: \$2,683,333  
 Median Retention: \$1,500,000



**MARKET CAP RANGE**  
**\$250M to \$500M**  
 Average Premium / \$5M Limit: \$284,550  
 Median Premium / \$5M Limit: \$186,695

## 2 COMPARE PEER BENCHMARKING TO ACTUAL CLAIMS DATA:

Here at BRP, we believe that objective third party peer benchmarking data only tells half the story. We ask: How have previous securities class actions actually settled for companies of comparable size and industry?

For a fully customized analysis of claims scenarios, risk factors, and historical settlement outcomes for your company, please [email](#) our team.

## 3 SEPARATE YOURSELF FROM THE HERD:

The BRP Management Liability team strongly recommends hosting a D&O underwriter call with a total of between 30-50 D&O underwriters, all of whom specialize in the Public D&O space. The benefits of such a call include, but are not limited to:

- ✔ Generate a personal connection with the underwriting community so they are underwriting not just on what they read in the filings. These personal relationships are also beneficial in the event of a claim.
- ✔ Limit the need for underwriters to require additional information for their quotes, thus streamlining the binding process.
- ✔ Take advantage of the competitive influences in the marketplace, as the underwriters will see their competitors across the proverbial table.

## 4 WORK WITH A BROKER THAT IS TRULY AN ADVOCATE:

The BRP Management Liability team does not:

- ✘ Sell our client's renewal information to a subset of the underwriters, thus generating a 'pay-to-play' environment.
- ✘ Make a practice of only soliciting incumbent carriers for the renewal. At every renewal, new carriers will be interested in writing your risk and thus get a better result, even with incumbents.



For more information, email the BRP Management Liability Practice:  
[ManagementLiability@baldwinriskpartners.com](mailto:ManagementLiability@baldwinriskpartners.com)  
Or, [Visit our website](#)